

# SIMON ESPINOSA BIOGRAPHY



## SIMON ESPINOSA

Simon Espinosa has been an entrepreneur for more than 30 years and has co-founded several companies in the Latin American Region. Having acted as CEO and also as a member of leadership teams, he decided to become a Business Coach and Strategist.

His center of activity has become helping CEOs and their C-suites reconnect with their Vision and Strategy and support them in the building of aligned and focused teams throughout their companies. Simon looks for CEOs who may want to partner in this quest for implementing a framework that will allow their companies to successfully scale up their businesses through the development of a very focused strategy and a disciplined operational execution.

He is very particular in evaluating the match with CEOs that share some of his most important values: Never satisfied with what we know, encouraging learning and disciplined work. And, being vulnerable enough to embrace productive conflict with empathy and respect.

Simon's curious nature has led him to explore many interests and activities throughout his life, from Western-style horseback competition to traveling across his home country and the world. An airplane and helicopter pilot for over 35 years, he even flew multiple rescue flights during a massive landslide in Venezuela in 1999. He and his wife Sylvia have 7 children and 6 grandchildren.

### Executive Summary

Simon Espinosa is Executive Director of KWM Advisors LTD and KGP Asesores C.A. and a certified business coach and strategist. He helps CEOs reconnect with their Vision and Strategy to successfully scale up their businesses.

### Coaching Specialties

- Promoting healthy and aligned teams
- Facilitate a strategic thinking process
- Support execution planning and guiding implementation

### Specific Expertise

- For-profit organizations
- Insurance
- Real estate
- Commercial retail franchises
- Financial, including Commercial & Investment Banking

### Current

- Executive Director of KWM Advisors LTD and KGP Asesores C.A.
- Certified Four Decisions® Coach, Gravitas Impact Premium Coaches

### Past

- Co-Founder/Managing Director, VestcorPartners Limited, a regional Investment bank with presence in 7 Latin American countries and in Florida, USA
- Co-Founder/ Managing Director, Andino Capital markets with presence in Caracas, Quito, Bogota and Santiago de Chile
- Member, Board of Directors and Executive Committees in several different sector companies including Insurance, Alcohol Distillery, a Starch manufacturer, Pharmacy Franchise, Broker Dealers, Software Development, several Private Equity Funds, Investment Funds and Investment Management Company
- Member, Board of Directors of Venezuela's largest commercial bank during the early 90's

### Education

- B.S. Chemical Engineering, 1978 Universidad Simon Bolivar, Caracas Venezuela
- M.S. Irrigation Engineering, 1981 Colorado State University, Ft. Collins, Colorado, USA
- MBA Masters in Business Administration, 1981 Colorado State University, Ft Collins Colorado