

**JOHN FARNSWORTH** BIOGRAPHY**JOHN FARNSWORTH**

John founded Farnsworth Growth and became a Gravitas Impact Coach as a platform that allows him to follow his passion to help companies transform the *obstacles* that inevitably block the way into *pathways* to consistent performance and profitable growth. He is inspired by watching and helping competent people succeed.

John started his career as a civil engineer and quickly gravitated toward the business side of the profession. He grew a small midwestern Municipal Engineering Consulting Firm with 25 people to a nationwide 350-person full service Engineering - Architectural firm in five years. By making "just about every mistake in the book" he learned two valuable lessons: (1) that successful growth is all about the people and (2). that there is no growth without cash.

John's ideal "Sandbox" is close to where his daughters live. He enjoys sailing, mud runs, cooking with his daughters, biking, folk music and "wasting" a day on the beach.

**Executive Summary**

John, owner/principal of Farnsworth Growth, works primarily with professional services firms including architects, engineers, surveyors, and contractors. Building on a highly successful career in consulting engineering, he merged and then transformed his own company into a nationwide full-service Engineering / Architectural firm. In 2005, John sold his interest in that firm to focus on helping growing firms plan, manage change and streamline operations to prosper as they grow.

**Industry Specialties**

- Building/Construction
- Engineering
- Executive Coaching
- Not-for-profit

**Coaching Specialties**

- Personal Coaching
- Strategic Planning
- Team Building
- Operations Consulting (Organizational structure, Communications, Measurement)

**Specific Expertise**

- Developing the "Core" and making it actionable
- Effective Strategies
- Managing Growth
- Organizational Structure
- Measurement and Metrics

**Current**

- Founder & President, Farnsworth Growth
- Certified 7 Attributes of Agile Growth® Coach, Gravitas Impact Premium Coaches

**Past**

- CEO
- Chief Operating Officer
- Executive Coach
- Community Board Service (Red Cross, Boy Scouts)
- Operations Consultant

**Education**

- BS Civil Engineering University of Illinois
- MBA University of Illinois